



POSITION ANNOUNCEMENT AT LESTARI CAPITAL

POSITION: *INTERN (ASSOCIATE) MARKET AND REGULATORY ANALYSIS*

Duty Station: *Jakarta*

Contract period: Fulltime, 3 months with potential for extension

OUR COMPANY

Established in 2017, Lestari Capital is a start-up environmental enterprise, built to protect the world's natural assets through a commercially viable business model. We accomplish this by mobilizing new finance for initiatives that protect and rehabilitate important natural landscapes around the world. The Indonesian word "Lestari" means sustainable, or everlasting, signifying our commitment to developing long-term sources of finance for high quality conservation and restoration initiatives.

As the global commodity, transportation and energy sectors begin to respond to evolving market requirements, Lestari Capital works in parallel with the same forces driving supply-chain transformation to generate financing for conservation. Lestari Capital supports multi-stakeholder sustainability standards by providing credible, transparent and efficient ways for the private sector to meet and surpass sustainability commitments, certifications and import requirements. We are using this approach in Southeast Asia, demonstrating how the cost of environmental impact can be built into the cost of commodity production.

Lestari Capital's impact model addresses a critical need for long-term operating capital for Projects run by local communities, conservation non-profits and environmental services companies. Lestari Capital aims to strengthen Southeast Asia's emerging ecosystem services marketplace, by connecting demand for on-the-ground conservation efforts among commodity producers/buyers with Projects that are protecting or restoring forests where these companies operate, to protect at-risk areas.

At the center of Lestari's approach is the Sustainable Commodities Conservation Mechanism (SCCM), which finances Projects for a minimum of 25 years. The SCCM provides independent fiduciary oversight that ties payments to results on the ground, ensuring benefits to local communities, global climate and biodiversity. Funds are managed through a financial vehicle domiciled in Singapore that delivers payments through a custodian bank.

Lestari Capital's diverse Project portfolio includes internationally certified initiatives on the forefront of tropical conservation, ecosystem restoration and community forestry. Our company specializes in selecting, vetting and financing certified conservation, restoration and community-forest Projects that



protect forests, peatlands and biodiversity. This includes working with members of the Roundtable on Sustainable Palm Oil (RSPO) and those with “Zero Deforestation” pledges. Efforts are also underway to expand to additional commodity sectors, as our company supports emerging sustainability trends through a credible and transparent conservation finance platform.

Lestari Capital is supported by a diverse group of public-private partnerships and brings actors from the commodities and finance sectors together with conservation initiatives and funders. Our portfolio prioritizes support for Project models that can eventually support jurisdictional and national climate targets.

POSITION OVERVIEW

The position of Intern (Associate) Market and Regulatory Analysis will contribute and learn in the two very important aspects of business expansion within sustainable commodities framework, i.e., **market opportunity** and **government/regulatory** readiness.

This is an essential, front-line role within innovation of Lestari Capital’s expansion ambitions. This role fills the critical needs of the sustainability of commodities today: transforming supply chains; by internalizing the value of ecosystem services outcomes from conserving and restoring forest. We are looking for an individual who is passionate about this cause, keen to give real positive impact by conducting valuable research and analysis, which in turn contributes to a development of a solution from minimum data.

The four key focuses for the intern are:

- Providing targeted agroforestry commodity expansion research for the implementation of forest conservation and restoration commitments for actors in the supply chain.
- Refining the client relationship management system and database; building background knowledge for each potential client
- Analyzing national forestry and carbon policy, creating robust conclusions, possible implications to Lestari Capital and recommendations
- Improving LC’s strategy to engage national government through analysis of point 3 above

The role will report to the **Manager of Solutions and Strategic Engagement; and support overall efforts of stakeholder engagement and business development under the Head of Stakeholder Engagement and Partnerships. The outcome of the intern’s work is** to assist the ongoing cross-functional work which aims to strengthen the company’s foundation for a solid case for business expansion and strategy supporting government engagement

POSITION RESPONSIBILITIES

Rimba Collective Expansion

- Assist the manager to provide a robust case for new market expansion. Provide data through analysis and research on four markets (coffee, cocoa, rubber, and soy) over the major and critical stakeholders in it. The research is including but not limited to actors in the supply chain, production, consumption, association, finance, and sustainability commitment of important players.
- Identify, maintain, and update the list of targeted stakeholders in a different role of supply chain
- Analyzing the collected data and put it into business perspective to facilitate the creation of a similar framework of Rimba Collective within those four markets

Government Engagement

- Analyze the current, new, and upcoming relevant regulations on conservation and carbon market, and policy & emerging political issues of importance. The candidate will be assisting the government engagement team to foresee, anticipate and/or manage needs around government engagement as required and think through how it affects Lestari Capital's business model
- Through thorough research on data available, manage to identify the key individuals/ parties that could play an influential role in supporting Lestari Capital's vision of expanding corporate support to conservation areas and the increase in the number of conservation areas in Indonesia.
- Support the development of documents to reinforce strong implementation of the government engagement strategy, including a workplan, key meeting list and dual language briefing memos.

REQUIREMENTS

- *Bachelor's / master's degree in economics, finance, agronomy, data analytics, forestry, environmental studies, or other relevant fields.*
- Preferably 1 year of working experience in supply chain agro-commodity industry, supply chain research; strong preference for experience in forestry, environmental, conservation, and/or agricultural sectors.
 - Fresh graduates who can demonstrate skills, passion, and overall enthusiasm
 - in data scrapping and analysis
 - Regulatory/ policy, supply chain matters and passionate about conservation are welcome to apply
- Good computer skills in the main software programs (Excel, Word, Power Point Access, etc.)
- Good understanding of conservation and supply chain projects, conservation standards, and project development.
- Understanding of financial mechanisms development and conservation finance considered a plus.



- Good communication both oral and written, in English and Bahasa Indonesia.

PERSONAL ATTRIBUTES AND COMPETENCIES

- Good personal organizational and priority setting skills, with the ability to work effectively under time pressure and manage multiple priorities.
- Capable of working independently as well as being an effective team player, with initiative and creativity.
- Creative: can work with minimum instructions and innovate solutions
- Not afraid to ask questions on matters which are important for work
- A pro-active personality who brings a spirit of enthusiasm, energy, self-motivation and inspirational positivity to the workplace and is not discouraged by temporary lack of clarity, systems and procedures.
- Good interpersonal and communication skills, with the ability to effectively interact with people in a multi-disciplinary and multi-cultural environment.
- Values the sharing of information and continuous improvement in a cooperative atmosphere of constructive evaluation and learning.

WORK CONDITION

The candidate will have the flexibility to be able to commit to travel to research sites as and when necessary.

TO APPLY

The salary will be commensurate with qualifications and experience.

Applicants should apply by sending a cover letter and CV to: jobs@lestaricapital.com

The job description can also be found here: <http://lestaricapital.com/jobs/>

Please include your name and the position as the subject line of the email and in the titles of all attachments (please use the format: YourName_PositionTitle_CV.pdf, YourName_PositionTitle_CoverLetter.pdf). In the body of your email and your cover letter please include this summary table:

Position Title	
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LESTARI
CAPITAL

Surname	
First Name	
Degree type (BA, MS)	
Degree field	
Graduation Date	
Years of work experience	
Technical area	
Software expertise	
Language fluency	
Nationality/Residency	
Availability	