



POSITION ANNOUNCEMENT AT LESTARI CAPITAL

POSITION: FP&A MANAGER

Duty Station: *Singapore*

Contract period: Permanent, full time

Application deadline: 2nd March 2020

OUR COMPANY

Established in 2017, Lestari Capital is a start-up environmental enterprise, built to protect the world's natural assets through a commercially viable business model. We accomplish this by mobilizing new finance for initiatives that protect and rehabilitate important natural landscapes around the world. The Indonesian word "Lestari" means sustainable, or everlasting, signifying our commitment to developing long-term sources of finance for high quality conservation and restoration initiatives.

As the global commodity, transportation and energy sectors begin to respond to evolving market requirements, Lestari Capital works in parallel with the same forces driving supply-chain transformation to generate financing for conservation. Lestari Capital supports multi-stakeholder sustainability standards by providing credible, transparent and efficient ways for the private sector to meet and surpass sustainability commitments, certifications and import requirements. We are using this approach in Southeast Asia, demonstrating how the cost of environmental impact can be built into the cost of commodity production.

Lestari Capital's impact model addresses a critical need for long-term operating capital for Projects run by local communities, conservation non-profits and environmental services companies. Lestari Capital aims to strengthen Southeast Asia's emerging ecosystem services marketplace, by connecting demand for on-the-ground conservation efforts among commodity producers/buyers with Projects that are protecting or restoring forests where these companies operate, to protect at-risk areas.

At the center of Lestari's approach is the Sustainable Commodities Conservation Mechanism (SCCM), which finances Projects for a minimum of 25 years. The SCCM provides independent fiduciary oversight that ties payments to results on the ground, ensuring benefits to local communities, global climate and biodiversity. Funds are managed through a financial vehicle domiciled in Singapore that delivers payments through a custodian bank.



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Lestari Capital's diverse Project portfolio includes internationally certified initiatives on the forefront of tropical conservation, ecosystem restoration and community forestry. Our company specializes in selecting, vetting and financing certified conservation, restoration and community-forest Projects that protect forests, peatlands and biodiversity. This includes working with members of the Roundtable on Sustainable Palm Oil (RSPO) and those with "Zero Deforestation" pledges. Efforts are also underway to expand to additional commodity sectors, as our company supports emerging sustainability trends through a credible and transparent conservation finance platform.

Lestari Capital is supported by a diverse group of public-private partnerships and brings actors from the commodities and finance sectors together with conservation initiatives and funders. Our portfolio prioritizes support for Project models that can eventually support jurisdictional and national climate targets.

POSITION OVERVIEW

The Financial Planning & Analysis (FP&A) position plays a central function in helping the company's management team to make its strategic decisions as well as turning its strategy into reality. The role is highly dynamic and will engage with two principal aspects of the company - internal analysis of the business and the development of new environmental finance products, ultimately informing and help steering company leadership in regard to financial decision making. The FP&A Manager is forward focused and requires an individual with the ability to analyze data, interact with the company's sales and operational teams in order to understand the practicalities of new environmental finance products in development in order to project a financial models of different product lines. The FP&A Manager is accountable to the CFO and will work with multiple members of the senior management team.

The FP&A Manager will have three main areas of responsibility: First are the baseline planning and analysis of the financial performance of the company. This includes working with management and the accounting team to set and monitor budgets, and building analysis and reports with the CFO on a regular (monthly) basis. Secondly the FP&A Manager will be geared towards forward-looking forecasting, both maintaining a company-wide model to forecast for various scenarios, as well as developing product-specific financial plans for new opportunities. Together with the CFO, the FP&A Manager works to provide the information necessary to guide the Financial Strategy of the business by evaluating, weighing in on and analyzing business products and services to determine. This requires financial analysis and a keen sense of the business goals, constraints and strategy for achieving those goals and the setting of targets required to achieve it. Finally, the FP&A Manager will contribute to improving the business efficiency by identifying and implementing process improvements, as well as contributing to the wider finance team from time to time where needed.

POSITION RESPONSIBILITIES

1. Financial Planning and Analysis

- Develop and maintain company-wide financial rolling forecast
- Generate regular management financial reports including operational metrics tracking
- Supporting the CFO and the management team to develop long-term commercial plans
- Work with department heads to set and control operational budgets
- Work with Business Development team to optimize pricing and revenue
- Perform product-specific financial forecasting
- Analyze financial data and create financial models for decision support
- Recommend improvements by analyzing and interpreting data and making comparative analyses

2. New Business and Special Projects

- Develop revenue forecasts and development cost budgets for new business opportunities
- Support resource allocation by building analysis and reporting tools for opportunities
- Perform market research, data mining and business intelligence
- Support fundraising projects with financial analysis, forecasting
- Help produce materials for funders, investors, and other stakeholders
- Support investment projects with financial analysis and forecasting
- Understand and learn from management members about emerging new environmental markets

3. Internal Financial Duties

- Work closely with the accounting team to ensure accurate financial reporting
- Developing initiatives and policies that may improve financial growth
- Identify and drive process improvements
- Create standard and ad-hoc reports, tools, and Excel dashboards
- Communicate insights from the above to the wider business

REQUIREMENTS

Education and Experience

Required -

- Degree in Corporate Finance, Finance, Statistics or Business with relevant work experience.
- Strong analytical and quantitative competency,
- 3-5 years of experience in high-quality organisations i.e. a large corporate, or a premier banking or accounting practice.
- Fluency in business English
- Outstanding Microsoft Excel skills.
- Attention to detail and the ability to identify data patterns
- Good verbal and written communication skills
- Enthusiasm for and interest in Environmental Protection

Nice to Have

- Knowledge of Environmental or Ecosystem Services sector
- Experience with other statistical analysis software

Personality

- Good personal organizational and priority setting skills, with the ability to work effectively under time pressure and manage multiple priorities.
- Capable of working independently as well as being an effective team player, with initiative and creativity.
- Good interpersonal and communication skills, with the ability to effectively interact with people in a multi-disciplinary and multi-cultural environment.
- Values the sharing of information and continuous improvement in a cooperative atmosphere of constructive evaluation and learning.
- Be able to diagnose problems quickly and have foresight into potential issues
- Passionate about and driven by the application of his/her skills to the purpose, mission and impact that his/her work is having on the world.
- A pro-active personality who brings a spirit of enthusiasm, self-motivation and inspirational positivity to the workplace and is not discouraged by temporary lack of clarity, systems and procedures. A person who thrives from the challenge of building and creating a well-oiled machine will thrive in our family.
- Able and willing to embrace the challenge of trying to solve problems based on new and not fully understood inter-disciplinary business models.
- Embraces the role of being both learner and teacher of your colleagues.

WORK CONDITION

The position is a full-time role. The employee is expected to maintain regular working hours, where he/she is either present in the Lestari Capital office, working remotely with online availability through phone/email or team messaging services such as WhatsApp. Off-site work is permissible for periods of time provided it is well coordinated with the team. Lestari Capital does not enforce strict arrival times as long as productivity, results and team cohesion are maintained. Further, Lestari strongly supports staff to also manage a healthy work/life balance, including respecting weekends and working hours after 5:30pm except in situations of extreme importance.



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TO APPLY

Salary will be commensurate with qualifications and experience.

Deadline: 2nd March 2020.

Applicants should apply by sending a cover letter and CV to: Mr. Alexander Hanrath, Chief Operating and Financial Officer, jobs@lestaricapital.com

The job description can also be found here: <http://lestaricapital.com/jobs/>

Important: Please include your name and “**FP&A Manager**” in the subject line of the email and in the titles of all attachments (please use the format: Name_CV, Name_CoverLetter). In cover letter please include this summary table:

Position Title	
Surname	
First Name	
Degree type (BA, MS)	
Degree field	
Graduation Date	
Years of work experience	
Technical area	
Software expertise	
Language fluency	
Nationality/Residency	
Availability	