

Investment Manager

December 2025



Lestari Capital – Position Description:

Investment Manager

Duty Station

Jakarta, Indonesia or Singapore, Singapore

Contract Period

Fulltime, 1 year with potential for annual renewal

Travel Requirement

10 – 20% of working time

Our Company

Founded in 2017, Lestari Capital is a pioneering natural capital asset management company dedicated to mobilizing finance for the protection and restoration of biodiversity-rich ecosystems. Inspired by the Indonesian word *Lestari*—meaning sustainable or everlasting—we are shaping the future of nature-based finance in Southeast Asia and beyond.

At Lestari, we bridge the gap between corporate sustainability commitments and on-the-ground conservation efforts, ensuring long-term funding for high-quality, community-led initiatives. Our projects go beyond ecosystem restoration—they support rural communities, improve local livelihoods, and promote sustainable land-use practices. With 40 staff, 20 active projects, and more than 25-year commitments from major global companies, we are strengthening the emerging ecosystem services marketplace by aligning corporate investments with impactful conservation and reforestation projects.

Our flagship initiative, [The Rimba Collective](#), is transforming corporate sustainability by linking agricultural purchases to tangible impact for biodiversity conservation and restoration, and for the livelihoods of forest-dependent communities. With 20 projects across Indonesia and plans to expand into Malaysia and the Philippines, we have already committed over 250,000 hectares to conservation and restoration.

Our multi-disciplinary team combines expertise in finance, law, corporate sustainability, and technical solutions, all guided by a project-first approach rooted in conservation and community empowerment.

If you are passionate about nature-based solutions and making a tangible impact on both ecosystems and communities, we want to hear from you!

Position Overview

This role offers a unique opportunity to help shape the emerging Nature-Based Solutions (NBS) market, and the mandate of the Rimba Collective fund and other future funds. As an Investment Manager, you will drive the evaluation and onboarding of high-quality NBS projects into the fund's portfolio. Working at the intersection of finance, conservation, and corporate sustainability, you will identify land-based conservation and restoration opportunities, structure offtake contracts, and lead commercial negotiations with project operators and asset owners.

You will develop and execute a scalable pipeline of investable projects, oversee internal deal processes, and ensure successful portfolio integration to deliver long-term environmental and social impact. As part of the Singapore-based Investment team, you will also support broader investment activities, including project assessment, market research, financial modelling, and the design of investment structures for clients.

Position Responsibilities

1. Portfolio Development Strategy and Management

- Execute the strategic direction for the Rimba Collective fund (and future funds), ensuring project portfolios align with corporate sustainability commitments, regulatory trends, market demand, and commercial viability
- Refine project selection criteria to maintain a high-quality and balanced risk-return portfolio
- Manage a pipeline of project opportunities, tracking status, risks, and key decisions
- Coordinate cross-departmental processes for efficient project onboarding
- Build and maintain partnerships with asset owners, forest managers, government agencies, and conservation organizations to sustain a diverse project pipeline
- Lead initial project screening to evaluate environmental, social, and financial feasibility
- Provide insights into regional policies, compliance, and emerging NBS opportunities

2. Project Onboarding

- Oversee the project onboarding process to ensure efficiency, data accuracy, and compliance with the Rimba Collective fund (and future funds) quality standards
- Collaborate across internal departments to structure deals that meet both project developer and corporate user expectations
- Ensure that commercial agreements, land tenure arrangements, and financial structures for viability and alignment with the fund's model and growth strategy
- Coordinate project launch activities to ensure smooth transition from onboarding to implementation

- Act as the primary liaison between project operators and internal stakeholders, ensuring clear communication and adherence to protocols and milestones

3. **NBS Investment Assessment**

- Support the financial structuring of funds and products
- Financial modelling for innovative funding mechanisms and new project opportunities
- Contribute to Business Development pitches for new clients and projects
- Analyse returns and cost across key environmental outcomes (e.g. climate, biodiversity, community)
- Lead the review and negotiation of multi-year budgets for operational and potential projects
- Develop expertise in target cost levels for specific activities, project types, and line items
- Prepare internal and external reports on fund performance and management

Personal Attributes and Competencies

- Bachelor's degree in business, finance, economics, environmental studies, or a related field
- 5-8 years of experience in investment, corporate finance, investor relations and/or project management
- Experience with project onboarding, deal structuring, and negotiations (ideally in NBS or conservation finance) is a plus
- Knowledge of carbon markets, NBS, or conservation finance is a plus
- Strong verbal and written communication skills in business English
- Proficiency in Bahasa Indonesia or Malay is highly preferred
- Willingness to travel within Southeast Asia

Competencies

- Strong negotiation and stakeholder management skills, especially with asset owners, government agencies, and corporate investors
- Solid financial acumen to assess commercial viability and design innovative financing models for conservation and restoration projects
- Entrepreneurial mindset with initiative and creativity
- Collaborative team player with strong interpersonal and communication skills in multicultural, multidisciplinary settings
- Ability to manage multiple priorities and perform effectively under time pressure

Why Join Us?

This role offers an exciting opportunity to improve the execution and quality of forest conservation projects in Southeast Asia, ensuring achievement of forest conservation, climate and community impacts while adhering to internationally recognized conservation standards. If you have strong risk management and project management skills and experience, and a passion for nature-based solutions, we encourage you to apply.

To Apply

Interested candidates are invited to submit their resume and cover letter to:
vshanmugam@lestaricapital.com. Please include “Investment Manager” in the email subject line.

We are dedicated to promoting diversity and inclusion in our workplace and encourage individuals from all backgrounds to apply. If you are a dedicated and passionate sustainability specialist looking to make a meaningful impact on the conservation of our planet’s natural heritage, we invite you to join our team!

Application deadline: 15 January 2026