



POSITION ANNOUNCEMENT AT LESTARI CAPITAL

POSITION: *FINANCIAL ANALYST*

Duty Station: *Bali, Jakarta or Singapore*

Contract period: Fulltime, 1 year with potential for extension

OUR COMPANY

Established in 2017, Lestari Capital is a start-up environmental enterprise, built to protect the world's natural assets through a commercially viable business model. We accomplish this by mobilizing new finance for initiatives that protect and rehabilitate important natural landscapes around the world. The Indonesian word "Lestari" means sustainable, or everlasting, signifying our commitment to developing long-term sources of finance for high quality conservation and restoration initiatives.

As the global commodity, transportation and energy sectors begin to respond to evolving market requirements, Lestari Capital works in parallel with the same forces driving supply-chain transformation to generate financing for conservation. Lestari Capital supports multi-stakeholder sustainability standards by providing credible, transparent and efficient ways for the private sector to meet and surpass sustainability commitments, certifications and import requirements. We are using this approach in Southeast Asia, demonstrating how the cost of environmental impact can be built into the cost of commodity production.

Lestari Capital's impact model addresses a critical need for long-term operating capital for Projects run by local communities, conservation non-profits and environmental services companies. Lestari Capital aims to strengthen Southeast Asia's emerging ecosystem services marketplace, by connecting demand for on-the-ground conservation efforts among commodity producers/buyers with Projects that are protecting or restoring forests where these companies operate, to protect at-risk areas.

At the center of Lestari's approach is the Sustainable Commodities Conservation Mechanism (SCCM), which finances Projects for a minimum of 25 years. The SCCM provides independent fiduciary oversight that ties payments to results on the ground, ensuring benefits to local communities, global climate and biodiversity. Funds are managed through a financial vehicle domiciled in Singapore that delivers payments through a custodian bank.

Lestari Capital's diverse Project portfolio includes internationally certified initiatives on the forefront of tropical conservation, ecosystem restoration and community forestry. Our company specializes in selecting, vetting and financing certified conservation, restoration and community-forest Projects that



protect forests, peatlands and biodiversity. This includes working with members of the Roundtable on Sustainable Palm Oil (RSPO) and those with “Zero Deforestation” pledges. Efforts are also underway to expand to additional commodity sectors, as our company supports emerging sustainability trends through a credible and transparent conservation finance platform.

Lestari Capital is supported by a diverse group of public-private partnerships and brings actors from the commodities and finance sectors together with conservation initiatives and funders. Our portfolio prioritizes support for Project models that can eventually support jurisdictional and national climate targets.

POSITION OVERVIEW

Position of Financial Analyst at Lestari Capital is highly dynamic and will engage with two principal aspects of the company. The role plays a central function in both the internal analysis of the business and the development of new environmental finance products, ultimately informing and help steering company leadership in-regards to financial decision making. The Financial Analyst is forward focused and requires an individual with the ability to analyze data, understand new environmental finance products in development in order to project a financial models of different product lines. The Financial Analyst is accountable to the CFO and will work with multiple members of the senior management team.

The Financial Analyst will have two main areas of responsibility: First are baseline analysis and reporting on past and financial position of the company. This will be supported primarily through the accounting team but analyzed and brought forward to the CFO on a regular (monthly) basis. Secondly (and primarily), the Financial Analyst will be geared towards financial product development, financial modeling and forecasting opportunities under development by the company. Together with the CFO, the Financial Analyst works to provide the information necessary to guide the Financial Strategy of the business by evaluating, weighing in on and analyzing business products and services to determine. This second hat requires financial analysis and a keen sense of the business goals, constraints and strategy for achieving those goals and the setting of targets required to achieve it.

POSITION RESPONSIBILITIES

1. Financial Product Modeling and Forecasting (75%)

- Understand and learn from senior management members about emerging new environmental markets which may be new or unfamiliar to the Financial Analyst.
- Perform market research, data mining and business intelligence
- Perform product-specific financial forecasting
- Analyze financial data and create financial models for decision support
- Review at current financial performance of existing business lines, identifying trends and areas for optimization.

- Recommend actions by analyzing and interpreting data and making comparative analyses; study proposed changes in methods and materials
- Increase productivity by developing automated reporting/forecasting tools
- Consulting with the management team to develop long-term commercial plans

2. Internal Financial Duties (25%)

- Maintain a strong financial analysis foundation creating forecasts and models across the company
- Developing initiatives and policies that may improve financial growth
- Preparing reports on the above information and communicating the insights of these reports to the wider business
- Perform company-wide financial forecasting, reporting, and operational metrics tracking
- Report on financial performance and prepare for regular leadership reviews
- Work closely with the accounting team to ensure accurate financial reporting
- Evaluate financial performance by comparing and analyzing actual results with plans and forecasts
- Provide analysis of trends and forecasts and recommend actions for optimization
- Identify and drive process improvements, including the creation of standard and ad-hoc reports, tools, and Excel dashboards

REQUIREMENTS

Education and Experience

- Degree in Corporate Finance, Finance, Statistics or Business with relevant work experience.
- Strong analytical and quantitative competency,
- 2-5 years of experience must pull from past work in either small or large corporate settings, banking or accounting practices.
- Strong fluency and advanced knowledge of Microsoft Excel. Experience with other statistical analysis software in conducting financial forecasting considered a benefit.
- Attention to detail and the ability to identify data patterns
- Good verbal and written communication skills
- Abreast of industry updates

Personality

- Good personal organizational and priority setting skills, with the ability to work effectively under time pressure and manage multiple priorities.
- Capable of working independently as well as being an effective team player, with initiative and creativity.
- Good interpersonal and communication skills, with the ability to effectively interact with people in a multi-disciplinary and multi-cultural environment.



- Values the sharing of information and continuous improvement in a cooperative atmosphere of constructive evaluation and learning.
- Be able to diagnose problems quickly and have foresight into potential issues
- An experienced professional in mid-career who is passionate about and driven by the application of his/her skills to the purpose, mission and impact that his/her work is having on the world.
- A pro-active personality who brings a spirit of enthusiasm, self-motivation and inspirational positivity to the workplace and is not discouraged by temporary lack of clarity, systems and procedures. A person who thrives from the challenge of building and creating a well-oiled machine will thrive in our family.
- Able and willing to embrace the challenge of trying to solve problems based on new and not fully understood inter-disciplinary business models.
- Embraces the role of being both learner and teacher of your colleagues.
- Willing to own, be responsible for and proactively lead tasks that are both above and below his/her skill level until additional staff are appointed to support. The company is new and even the executive leadership is required to undertake basic operating tasks.

WORK CONDITION

The position is a full-time role. The employee is expected to maintain regular working hours, where he/she is either present in the Lestari Capital office, working remotely with online availability through phone/email or team messaging services such as WhatsApp. Off-site work is permissible for periods of time provided it is well coordinated with the team. The CLC is responsible for the management of the legal team in Singapore and so is expected to keep regular commuting hours in order to maintain efficient teamwork and morale, however Lestari Capital does not enforce strict arrival times. Further, Lestari strongly supports staff to also manage a healthy work/life balance, including respecting weekends and working hours after 5:30pm except in situations of extreme importance.

TO APPLY

Salary will be commensurate with qualifications and experience.

Applicants should apply by sending a cover letter and CV to: Mr. Gabriel Eickhoff, Chief Executive Officer, jobs@lestaricapital.com

The job description can also be found here: <http://lestaricapital.com/jobs/>

Important: Please include your name and **“Financial Analyst”** in the subject line of the email and in the titles of all attachments (please use the format: Name_CV, Name_CoverLetter). In cover letter please include this summary table:



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Position Title	
Surname	
First Name	
Degree type (BA, MS)	
Degree field	
Graduation Date	
Years of work experience	
Technical area	
Software expertise	
Language fluency	
Nationality/Residency	
Availability	